



A POLYCOM PROMOTION

Trade4TheBest – Phone Trade-in Program

Experience the latest technology and services from Polycom and our partners. Replace your old legacy Polycom and competitive equipment and take advantage of our expansive trade-in rebates.

Act now! Rebate amounts valid through June 20, 2014.

Polycom® VVX® Business Media Phone Solutions

Polycom VVX 1500 Business Media phones provide flexible and future-proof connectivity to both H.323 video and SIP telephony simultaneously. The Polycom® VVX® 500 and Polycom® VVX® 600 performance and executive business media phones provide managers, knowledge workers and executives business grade, instant optional visual communication capabilities at their desktop. Add Polycom® VVX® Cameras to the VVX 500 or VVX 600 phones and bring video to the desktop for additional rebates. The new Polycom® VVX® 300 is an affordable 6-line entry-level Business Media Phone for today's cubicle workers that handle a low to moderate volume of calls. The Polycom® VVX® 400 color 12-line mid-range Business Media Phone is for today's office workers and call attendants who depend on crystal clear communications.



Polycom Conference Phones

Replace poor quality speakerphones or desk phones in your conference rooms with SoundStation conference phones that are designed for great performance with multiple people in the same room.



Polycom® SoundPoint® IP Solutions

Polycom's family of SoundPointIP phones leverage the capabilities of SIP-based VoIP networks to deliver breakthrough voice quality and advanced features that make calls more efficient and productive. To maximize the return on your unified communications investments and to truly improve the way your organization communicates, you need desktop solutions to truly enhance personal and team productivity.



Trade4TheBest – Polycom Phone Trade-in Rebate Program

Qualified New Equipment and Rebate Amounts

| Description | Part Numbers | Rebates |
|---|--|----------|
| Polycom Conference Phones | | |
| SoundStation® IP 5000 | 2200-30900-025 | \$50.00 |
| SoundStation® IP 6000 | 2200-15600-001,2200-15660-001 | \$100.00 |
| SoundStation® IP 7000 | 2200-4000-001,2230-40300-001,2230-40600-025 | \$150.00 |
| SoundStation2™ | 2200-15100-001,2200-16000-001 | \$150.00 |
| SoundStation2™ EX | 2200-16200-001 | \$150.00 |
| SoundStation2W™ | 2200-07880-160,2200-07800-160 | \$150.00 |
| SoundStation® VTX 1000 | 2200-07142-001,2200-07300-001,2200-07500-001 | \$150.00 |
| SoundStation® Duo | 2200-19000-001 | \$50.00 |
| Polycom® SoundPoint® IP Solutions | | |
| SoundPoint® IP 335 | 2200-12375-025 | \$15.00 |
| SoundPoint® IP 450 | 2200-12450-025,2200-12450-001 | \$25.00 |
| SoundPoint® IP 550 | 2200-12550-025,2200-12550-001 | \$50.00 |
| SoundPoint® IP 560 | 2200-12560-025,2200-12560-001 | \$50.00 |
| SoundPoint® IP 650 | 2200-12651-025,2200-12651-001 | \$50.00 |
| SoundPoint® IP 670 | 2200-12670-025,2200-12670-001 | \$50.00 |
| Polycom® VVX® Business Media Phone Solutions | | |
| VVX® 300 | 2200-46135-025 | \$15.00 |
| VVX® 310 | 2200-46161-025 | \$15.00 |
| VVX® 400 | 2200-46157-025 | \$25.00 |
| VVX® 410 | 2200-46162-025 | \$25.00 |
| VVX® 500 | 2200-44500-025 | \$50.00 |
| VVX® 600 | 2200-44600-025 | \$50.00 |
| VVX® 1500 | 2200-18061-025,2200-18064-024 | \$100.00 |
| VVX® Camera | 2200-46200-025 | \$25.00 |

Eligible Competitive Displacement Equipment:

Any working business grade desktop or conference phone from a vendor other than Polycom qualifies for the offer. This includes competitor's conference phones, desk phones and corded speakerphones.

Eligible Polycom Legacy Equipment:

The following discontinued Polycom SoundPoint IP phones qualify: SPIP 300, SPIP 301, SPIP 320, SPIP 430, SPIP 500, SPIP 501, SPIP 600 and SPIP 601.

The following Polycom conference phones qualify: original SoundStation, SoundStation EX, SoundStation Premier, SoundStation IP 3000, SoundStation IP4000, and SoundStation Premier 500D/550D.

Trade4TheBest – Polycom Phone Trade-in Rebate Program

Terms and Conditions

1. Program valid from October 1, 2013 to June 20, 2014 in North America.
2. The equipment being displaced must be in use and in working condition prior to disposal to be eligible for this rebate program.
3. Customers must purchase or enter into a 36 month or longer non-cancellable contract for a new qualified system, and dispose of an eligible system to qualify for this rebate program.
4. Conference phones must be traded-in for conference phones and desktop phones must be traded-in for desktop phones on a one-for-one basis.
5. The Trade4TheBest – Polycom Phone Trade-in Rebate Program Claim Form, with all required documentation, must be submitted within **90** days of purchase for new equipment purchases or within **150** days from date of contract for customers of long-term contracts. Note: If the documentation is not received within 90 days from date of purchase or within 150 days from date of signature on long term contracts, program participation will be declared incomplete, and the customer will not receive the rebate. Rebates will be sent within 6 weeks of receiving all the necessary documentation.
6. There is a minimum of **5** phones per claim. You are encouraged to submit all phones on one claim.
7. There is a limit of 250 phones per customer under this Program.
8. Required documentation is:
 - a) Completed Trade4TheBest Claim Form including:
 - i) Signed Authentication and Disposal Certification – confirming ownership and pledge to destroy or recycle equipment being displaced AND
 - ii) Equipment Listing which details equipment being displaced and new equipment procurements
 - b) Proof of Purchase:
 - i) Invoice for new equipment purchases dated between October 1, 2013 and June 20, 2014 OR
 - ii) Long-term Equipment LEASE or Services contract AND first month's invoice for long term Equipment LEASE or Services contract OR
 - a) Long-term Equipment LEASE or Services contract must be signed between October 1, 2013 and June 20, 2014. First month's invoice must be dated no later than 150 days after contract date.
 - b) Contract must show quantities and descriptions of Polycom equipment being leased or put into use.
 - c) First month's invoice must either list the quantities and descriptions of the Polycom equipment being put into use or reference the lease or services contract by name or number.
 - iii) For projects combining telecommunication services with Polycom equipment, the project invoices must refer to the deliverables in the project Statement of Work, which must show the quantities and descriptions of the Polycom equipment being purchased.
 - a) Statement of Work, or services project contract containing the SoW, must be dated between October 1, 2013 and June 20, 2014.
 - b) Final project invoice must be dated no later than 150 days after project contract.
9. All documentation must be emailed to Polycom@rebate-zone.com or:
Trade4TheBest – Polycom Phone Trade-in Rebate Program
P.O. Box 100550
White Bear Lake, MN 55110-0550
Fax: 651-762-9701
10. Customer will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected email, mail, or faxes.
11. Polycom or Polycom's Rebate Administrator has the right to call the Customer at any time for verification purposes.
12. This offer is valid in the United States and Canada and is void where prohibited or otherwise restricted by law.
13. This offer may not be combined with any other promotional offer or discounts, and Polycom reserves the right to modify or cancel this program at any time.
14. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
15. Any questions regarding this program should be addressed to Polycom@rebate-zone.com or 1-866-665-7402.

Trade4TheBest – Polycom Phone Trade-in Rebate Program Claim Form

Program valid from October 1, 2013 to June 20, 2014

Customer Information:

Company Name _____

First Name _____ Last Name _____

Address _____

City _____ State/Province _____ Postal Code _____

Phone _____ Email _____

Polycom Retailer Information (Company who sold you the Polycom equipment):

Company Name _____

First Name _____ Last Name _____

Address _____

City _____ State/Province _____ Postal Code _____

Phone _____ Email _____

Authentication and Disposal Certification

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being recycled/destroyed complies with the terms and conditions outlined in the Trade4TheBest – Polycom Phone Trade-in Rebate Program documentation.

On behalf of _____ (company name), I do hereby certify by my signature below, that the equipment being displaced was originally purchased on _____ (date of original purchase), and was installed and in use in our normal business operations.

I further certify that the equipment being displaced will be properly disposed of and will not be used in any capacity within our organization or be resold for use at any other company.

Signature _____ Date _____

(Must be signed by an authorized End User customer representative)

Send completed documentation to: *polycom@rebate-zone.com* (Email Subject line must contain: Trade4TheBest – Polycom Phone Trade-in Rebate Program)

Or:

Trade4TheBest – Polycom Phone Trade-in Rebate Program
P.O. Box 100550
White Bear Lake, MN 55110-0550
Fax 651-762-9701

Attach photocopy of customer
business card here

Official use only

Date Received _____ Approved/Denied _____

Trade4TheBest – Polycom Phone Trade-in Rebate Program Claim Form

Company Name _____

New Equipment:

- Purchase – attach partner invoice for proof of purchase
- 36 Month Lease Contract – attach partner contract AND 1st month’s invoice for proof of purchase
- IT Project - attach contract or Statement of Work AND final invoice for proof of purchase

Displaced Equipment: list details of equipment to be recycled or destroyed on next page or attach separate schedule if needed.

| Description | Part Numbers | Quantity | Rebates | Extended Rebate |
|---|--|----------|----------|-----------------|
| Polycom Conference Phones | | | | |
| SoundStation® IP 5000 | 2200-30900-025 | | \$50.00 | |
| SoundStation® IP 6000 | 2200-15600-001,2200-15660-001 | | \$100.00 | |
| SoundStation® IP 7000 | 2200-4000-001,2230-40300-001,2230-40600-025 | | \$150.00 | |
| SoundStation2™ | 2200-15100-001,2200-16000-001 | | \$150.00 | |
| SoundStation2™ EX | 2200-16200-001 | | \$150.00 | |
| SoundStation2W™ | 2200-07880-160,2200-07800-160 | | \$150.00 | |
| SoundStation® VTX 1000 | 2200-07142-001,2200-07300-001,2200-07500-001 | | \$150.00 | |
| SoundStation® Duo | 2200-19000-001 | | \$50.00 | |
| Polycom® SoundPoint® IP Solutions | | | | |
| SoundPoint® IP 335 | 2200-12375-025 | | \$15.00 | |
| SoundPoint® IP 450 | 2200-12450-025,2200-12450-001 | | \$25.00 | |
| SoundPoint® IP 550 | 2200-12550-025,2200-12550-001 | | \$50.00 | |
| SoundPoint® IP 560 | 2200-12560-025,2200-12560-001 | | \$50.00 | |
| SoundPoint® IP 650 | 2200-12651-025,2200-12651-001 | | \$50.00 | |
| SoundPoint® IP 670 | 2200-12670-025,2200-12670-001 | | \$50.00 | |
| Polycom® VVX® Business Media Phone Solutions | | | | |
| VVX® 300 | 2200-46135-025 | | \$15.00 | |
| VVX® 310 | 2200-46161-025 | | \$15.00 | |
| VVX® 400 | 2200-46157-025 | | \$25.00 | |
| VVX® 410 | 2200-46162-025 | | \$25.00 | |
| VVX® 500 | 2200-44500-025 | | \$50.00 | |
| VVX® 600 | 2200-44600-025 | | \$50.00 | |
| VVX® 1500 | 2200-18061-025,2200-18064-024 | | \$100.00 | |
| VVX® Camera | 2200-46200-025 | | \$25.00 | |

